

# SOURCE MAILING LIST APPLICATION

ALL ANSWERS SHOULD BE TYPED OR PRINTED



INITIAL  
APPLICATION



REVISION

To: NAMSA NATO Maintenance and Supply Agency  
L-8302 CAPELLEN - G.D. of Luxembourg

DATE OF THIS APPLICATION

## 1. NAME OF APPLICANT

PAKCAN ITHALAT IHRACAT MUMESSILLIK GIDA  
INSAAT VE TEKSTIL TICARET LTD.STI.

## 2. ADDRESS TO WHICH REQUEST FOR PROPOSALS ARE TO BE SENT

UGUR MUMCUNUN SOKAGI NO:23/4  
GOP 06700 CANKAYA - ANKARA / TURKEY

## 3. ADDRESS OF MAIN BUSINESS OFFICE

UGUR MUMCUNUN SOKAGI NO:23/4  
GOP 06700 CANKAYA - ANKARA / TURKEY

## 4. HOW LONG IN PRESENT BUSINESS

15

TELEPHONE: 903124368925

FAX: 903124368926

E-MAIL ADDRESS:

info@pakcan.com.tr

## 5. TYPE OF ORGANIZATION (CHECK ONE)

☐ INDIVIDUAL ☒ PARTNERSHIP ☐ CORPORATION

## 6. IF INCORPORATED, INDICATE IN WHICH COUNTRY

TURKEY

## 7. NAMES OF OFFICERS, MEMBERS OR OWNERS OF CONCERN, PARTNERSHIP, CORPORATION, ETC.

(A) PRESIDENT: MR. IHSAN PAKCAN

(B) VICE PRESIDENT:

(C) SECRETARY: MS. GULER AYDIN

(D) TREASURER:

(E) OWNER(S) OR PARTNER(S):

Mr. TANIL FERDI OLMEZ (%99)

Mr. Onur BAS (%1)

## 8. AFFILIATED CONCERNS (NAME, LOCATION, AND IN DETAIL, CONTROLLING INTEREST IN EACH)

## 9. PERSONS OR CONCERNS AUTHORIZED TO SIGN QUOTATIONS AND CONTRACTS IN YOUR NAME

NAME

OFFICIAL CAPACITY

Mr. IHSAN TARCAN

Full Authority

## 10. PERSONS TO CONTACT ON MATTERS CONCERNING QUOTATIONS AND CONTRACTS

NAME

OFFICIAL CAPACITY

Mr. Ihsan TARCAN

Full Authority

## 11. INDICATE CLASSES OF EQUIPMENT, SUPPLIES, MATERIAL, AND OR SERVICES ON WHICH YOU DESIRE TO QUOTE (USE SEPARATE SHEET IF NECESSARY)

MILITARY AND DUAL USE AIRCRAFT PARTS AND SUPPLIES, ELECTRONIC AND STRUCTURAL SPARES

## 12. CATEGORY ☐ (A) MANUFACTURER OR PRODUCER ☒ (B) REGULAR DEALER ☐ (C) SERVICE ESTABLISHMENT

13 NUMBER OF  
PERSONS NOW  
EMPLOYED

14. FLOOR SPACE

5

15. BUSINESS TURNOVER VALUE

3,000,000-10,000,000 USD

MANUFACTURING

WAREHOUSE

DATE

AMOUNT

16. I CERTIFY THAT THE INFORMATION SUPPLIED HEREIN (INCLUDING ALL PAGES ATTACHED) IS CORRECT AND THAT NEITHER THE APPLICANT NOR ANY PERSON (OR CONCERN) IN ANY CONNECTION WITH THE APPLICANT AS A PRINCIPAL OR OFFICER, SO FAR AS IS KNOWN, IS NOW DEBARRED OR OTHERWISE DECLARED INELIGIBLE BY ANY AGENCY FROM QUOTING FOR FURNISHING MATERIALS, SUPPLIES OR SERVICES TO NAMSA OR ANY AGENCY THEREOF.

17. SIGNATURE OF PERSON AUTHORIZED TO SIGN THIS APPLICATION

18. TYPED NAME AND TITLE OF PERSON SIGNING

IHSAN TARCAN

## PRICING POLICY

Under the present policy, NAMSA must not pay more for material or services than any member government would pay. The reason for this policy is that procurement by NAMSA is for the Armed Forces of NATO countries. Therefore, prospective contractors are requested to answer the following questions.

### QUESTION TO BE ANSWERED BY FIRMS OFFERING ITEMS TO BE MANUFACTURED IN NATO COUNTRIES

Is your pricing policy such that you will not quote to NAMSA higher prices than you would quote to the Government of the country in which you are established or to other NAMSO member governments for similar quantities under similar conditions? (Do not consider rental charges for use of government-owned tooling for which NAMSA will obtain a waiver).

YES ☒  
NO ☐

If not, please explain why not, and indicate extent of difference.

### QUESTIONS TO BE ANSWERED BY FIRMS THAT ARE SUBSIDIARIES, LICENSEES, REPRESENTATIVES AND/OR EXCLUSIVE DISTRIBUTORS

a) On items offered that will be manufactured in another NATO Country, does your parent company, or the firm which you represent, quote to you not higher prices than it would quote to his government for similar quantities under similar conditions?

YES ☒  
NO ☐

If not, please give details including the names of the companies concerned, and explain the origin of the difference.

b) Will you quote to NAMSA prices not higher than those quoted to you by your parent company or the firm which you represent?

YES ☒  
NO ☐

If not, please furnish detailed information including percentages added to prices, and state the reason why these were added.

### QUESTIONS TO BE ANSWERED BY FIRMS HAVING SUBSIDIARIES, LICENSEES, REPRESENTATIVES, EXCLUSIVE DISTRIBUTORS IN ANOTHER NATO COUNTRY

a) Do you quote to that licensee, representative, subsidiary, etc. not higher prices than you would quote to your own government for similar quantities under similar conditions?

YES ☐  
NO ☐

If not, please explain, and state whether you are willing to quote such prices directly to NAMSA. (Attach list of all your foreign Licensees, representatives or subsidiaries, etc. or state if you have none.)

b) Are you willing to quote prices to NAMSA for items manufactured by you and also manufactured abroad under your licensing agreement?

YES ☐  
NO ☐

## General Description of Firm and Capabilities

<b>CAGE code:</b>	T1263
<b>Name of firm:</b>	PAKCAN ITHALAT IHRACAT MUMESSILLIK GIDA INSAAT VE TEKSTIL TICARET LTD.STI .
<b>Industrial sector:</b>	DEALER
<b>General description:</b>	MILITARY AND DUAL USE AIRCRAFT PARTS AND SUPPLIES, ELECTRONIC AND STRUCTURAL SPARES , COMPONENTS AND CONSUMABLES
<b>Fields of operation:</b>	TURKISH AND NATO MEMBER COUNTRIES AFTERSALE SUPPORT FOR MILITARY AIRCRAFT PROGRAMMES INCLUDING SPARES, CONSUMABLES, REPLACEMENTS
<b>Contract history (for same or like requirements):</b>	HK11-A7-066 >>> F-16 ANTENNA DELIVERY >>>> 259,000 USD
<b>Capabilities:</b>	<b>Example</b> <i>Optical sighting and ranging equipment</i> <i>Ammunition, through 30MM</i> <i>Vehicle and engine parts</i> <i>Semiconductors</i> <i>Hardware</i> <i>Motors, electrical</i>  <i>Aircraft and engine parts</i> <i>Motors, electrical and Electronical</i> <i>Landing Gears</i> <i>NVG Filters</i>

Please complete your information with keywords of specific products of interest. Information about license agreements entered into and names of other companies with which you already work closely together in the area of technology transfer is also requested.